



Ahoy All!

**We will love to have you all return for 2021-2022 as part of our Crown Pointe Marina community.**

### **2021-2022 Payment Options**

Our contract season starts April 1<sup>st</sup>, 2021 and ends March 31<sup>st</sup>, 2022. This year we will offer a variety of payment options for our slip holders. However, if you do not choose to pay for the year in one lump sum which is the most economical way then you must have a valid credit card or debit card on file that we have permission to charge at the time your payments come due.

Payment options are Annually, Every 6 months, Quarterly, Monthly, and Summer (June, July & August).

Contracts will not be emailed or mailed. They are available to print from our website

[www.https://crownpointemarina.com/about-us/forms/](https://crownpointemarina.com/about-us/forms/) or you can complete it in person in the office.

Go to the website and click on "About." A drop-down menu will appear. Click on "Forms." Print out all the forms except "Transient Reservation Form." Please read, fill out, and return along with your payment. You can return by scanning and emailing, faxing to 804-684-8682, or mailing. Please mail to 9737 Cooks Landing Lane, Hayes, VA 23072. Email documents to [office@crownpointemarina.com](mailto:office@crownpointemarina.com). Please have forms and payments into the office by April 1<sup>st</sup>, 2021.

**We are offering the same pay annual slip fee renewal in full by March 10<sup>st</sup>, 2021 with check or cash and save \$120.00 off your slip fee. Yes, that is right! We all love to save money and that one is easy... just pay your slip fees a few weeks early!**

### **New for 2021-2022**

We are restructuring our wet slip and store and launch fees to incorporate the amenities fee of \$240. The only additional fee for a slip holder will be the electrical charge.

Our monthly dry storage fee will increase to \$180 from \$175.

Annual ramp fee will increase to \$160

Our transient slip fees, live aboard fees, & daily boat ramp fees will remain the same.

Our Service department offers many services and rates vary per project. Please call the office to discuss.

### **No Proof of Insurance Fee**

As always you are required to carry insurance on your vessel however many of you fail to turn in proof of insurance. A monthly fee of \$40.00 per month will be added to your account until we receive the proof of insurance.

## **Crown Pointe Marina's Referral Program**

Our referral program can earn you a free slip. The more you refer the more you save. Ask the office for details.

**Also ask us about our second boat program where you can get a second slip at a greatly reduced price!**

### **Crown Pointe Marina's Parts Price Matching Policy**

Crown Pointe Marina is committed to providing excellent customer service and low prices. So, if you find a lower price from an online or local retailer on an identical, in-stock or can be ordered product, show us and we will match it. \*

**\* The following limitations apply:**

- The item must be identical, (i.e., size, model, quantity, brand, color)
- The item must be in-stock at the online or local retailer's website and on vendors website at the time of the price match request
- We will not offer rain-checks for items that are not currently in stock

**Sorry, we don't match:**

- Prices from, or on behalf of Marketplace and third-party sellers
- Discounts applied in checkout or Offers advertised asgroupon or as percentage off or dollar off (e.g., "15% off" or "\$5 off") or Auctions prices or those requiring memberships.
- Prices that cannot be determined independent of other items, e.g., fees, shipping charges.
- Bundle offers, rebates, coupons, mail-in offers, offers that include financing or Prices that require a minimum quantity purchase.
- Items that other retailers have listed as clearance, close out, liquidation, special hour/flash/limited quantity offers.
- Damaged, used, or refurbished items or Price errors or Prices because of Pickup Discounts
- No price matches to other retailers for prices shown from Thanksgiving Day through Cyber-Monday

**How to match a Crown Pointe Marina price to another online or local retailer\*:**

- If you think you are eligible based on the above, contact or visit our office to place your order. We will verify the item eligibility.
- ***Crown Pointe Marina has the final decision for matching an online or local retailer price***

Thank you again for choosing Crown Pointe Marina and being a part of our community!

Sincerely,

Rob Giampietro

Crown Pointe Marina  
9737 Cooks Landing Road  
Hayes, VA 23072

Contact info. Office Phone [804] 642-6177 or office@crownpointemarina.com  
Be sure to check us out on our website & facebook for info and events!